

# **Joint EC-UNDP Thematic Workshop on Sustainability in Electoral Administration:** Adequate Resourcing for Credible Elections

**How to diminish election procurement costs?**

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# Agenda

- Electoral Procurement
  - Environment and Challenges
- Costs in Procurement and how can we save / reduce them?
  - Process
  - Object
  - Long term / short term considerations
- Few illustrative examples

# Electoral procurement: Environment and Challenges

HIGH VISIBILITY AND HIGH SOCIAL, POLITICAL AND REPUTATIONAL RISKS

- HIGH OPERATIONAL RISK: SHORT TIMES, NEED FOR QUALITY, LARGE QUANTITIES
- MULTIPLE PARTIES INVOLVED, EMB , Donor community, UNDP – Purchaser, Contractor/s, Sub-contractors

NORMALLY NOT A CONTINUED ACTIVITY/PROCESS AT NATIONAL LEVEL  
INCREASING ATTENTION TO COSTS AND SUSTAINABILITY

- ☐ Political decisions
- ☐ National priorities
- ☐ Roles and responsibilities  
(who can do what)
- ☐ Budget

- ☐ Resources available
- ☐ Preparedness
- ☐ Operational capacity
- ☐ Requirements
- ☐ Sustainability of solutions

**PROCUREMENT AND CONTRACTING**

# Costs in Procurement

- Three main factors interacting in Procurement



# How to save costs in Procurement?

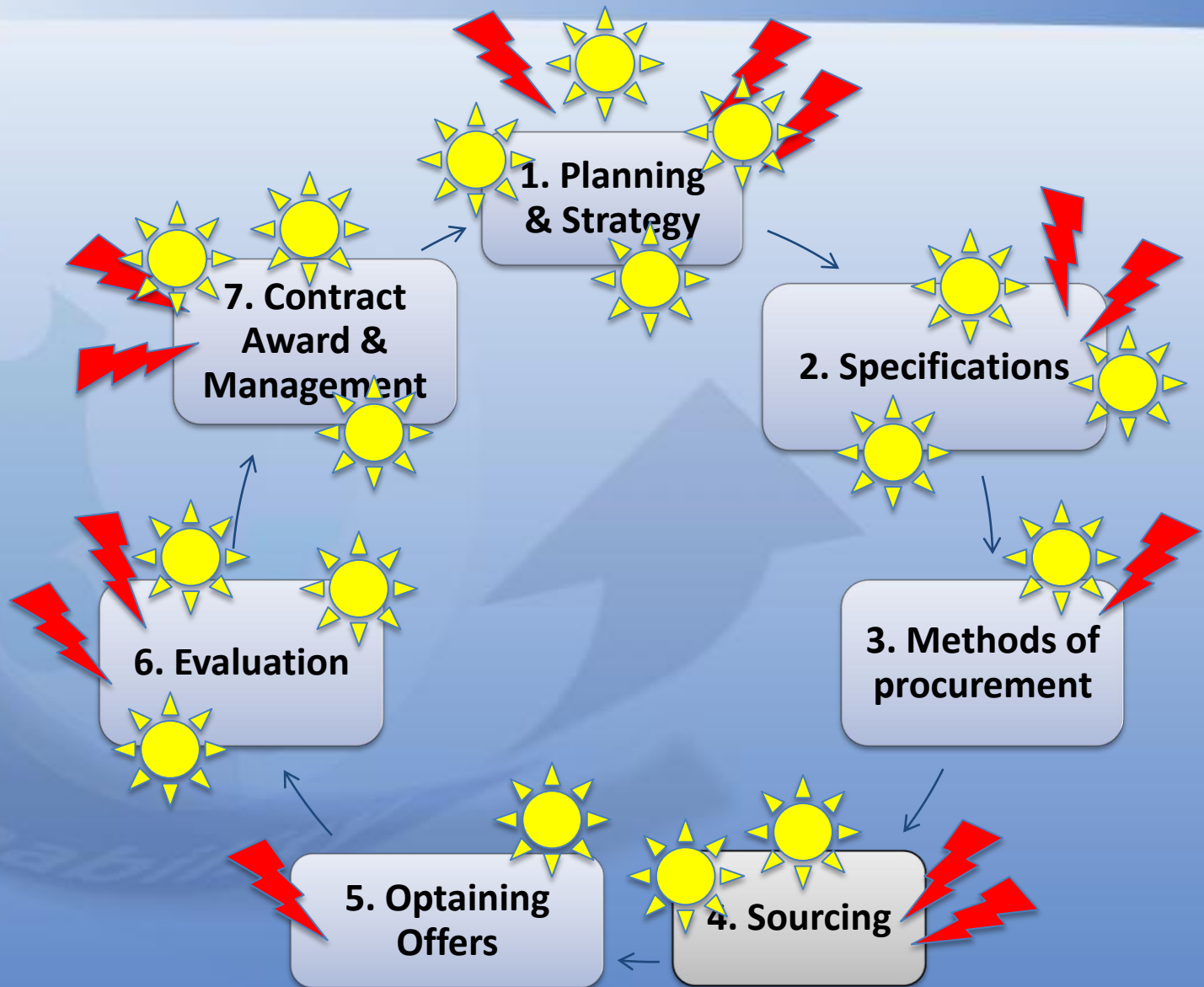
Preliminary consideration:

- Do not compromise quality or results!



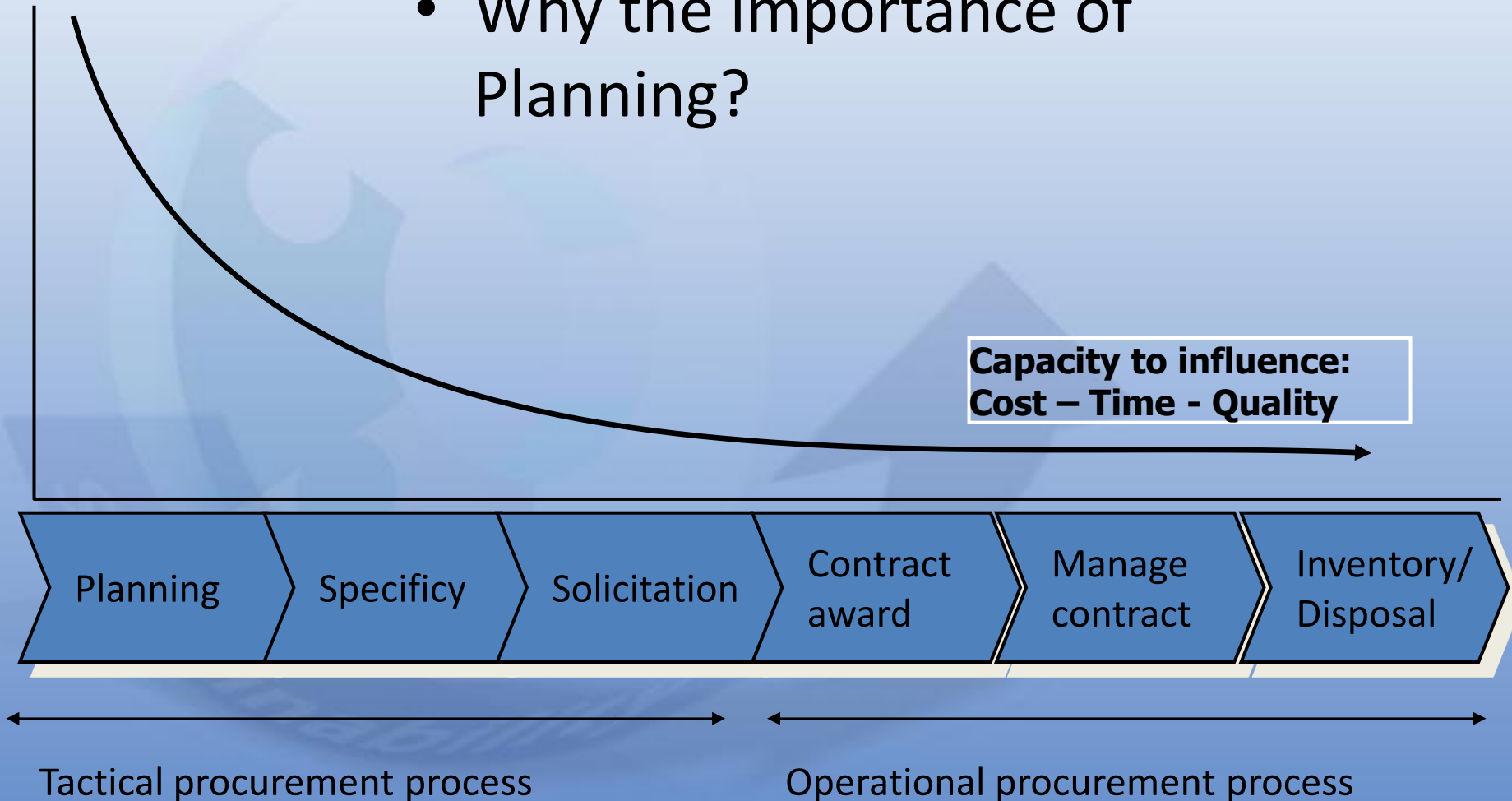
# Costs in Procurement

## 1. THE PROCESS



# Costs in Procurement

- Why the importance of Planning?



# How to save costs in Procurement?

Dedicate  
to the  
process:



...and start with a good **PLANNING**



# How to save costs in Procurement?

Mitigate  
risks in the  
Process

## KNOW WHAT YOU BUY

- Knowledge, decide based on technical aspects, reduce uncertainties

## INCREASE BARGAINING POWER

- Longer term view and Consolidate demand

## RELEVANT SUPPLIERS AND EFFECTIVE COMPETITION

- Expertise, qualifications, local/international, avoid Vendor Lock

## MATCH COMPLEXITY AND NEEDS

- Simplicity, compatibilities, environment

# Use of a Central Procurement Entity



Dedicated resources, immediate availability, preparedness, tools,...

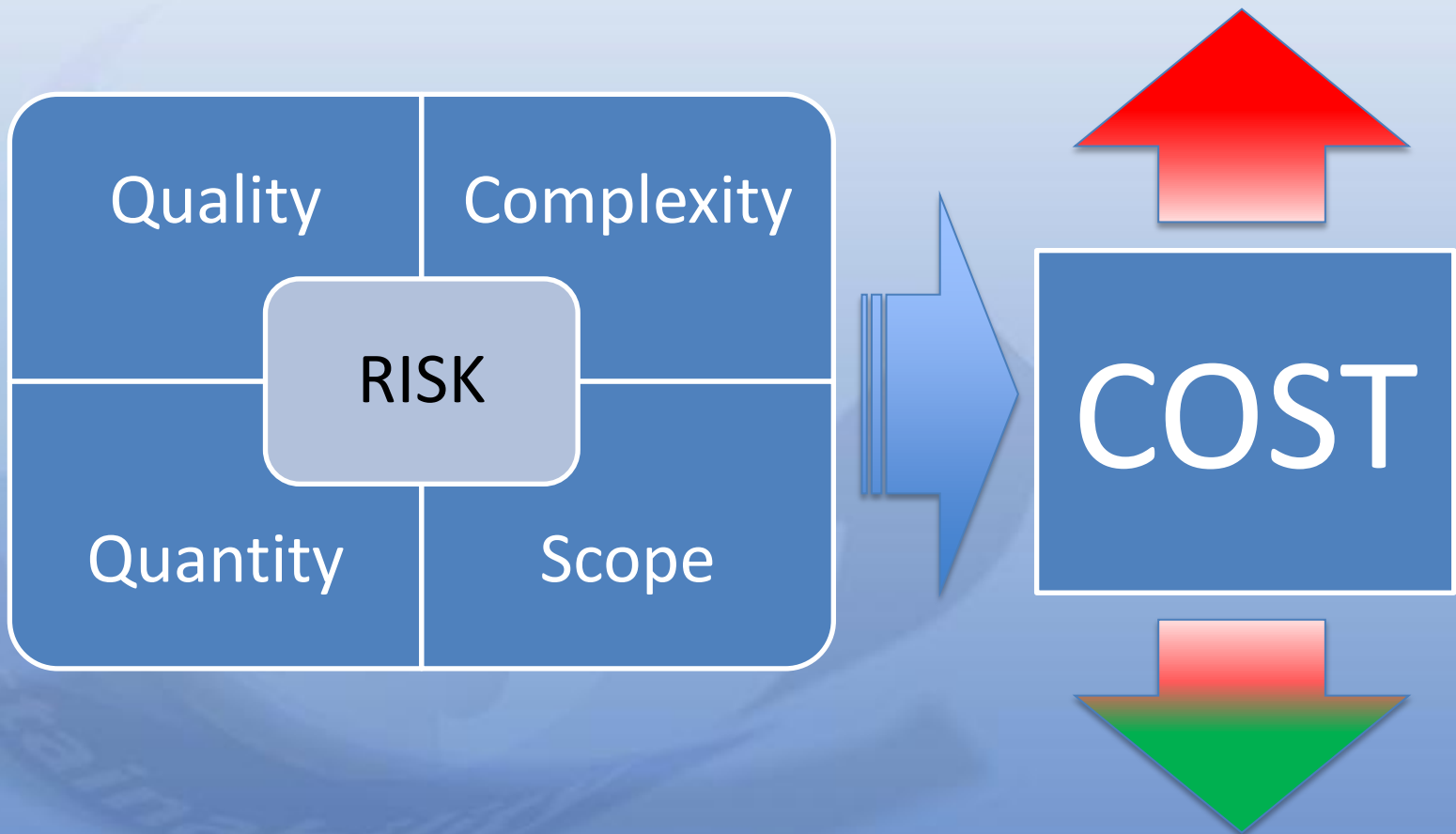
Institutional knowledge, capacity building

Consolidation of Demand, stronger liaison/bargaining power.

Synergies (Inter-department,...), re-usability, versatility and maintenance of one-time investments.

# Costs in Procurement

## 2. OBJECT

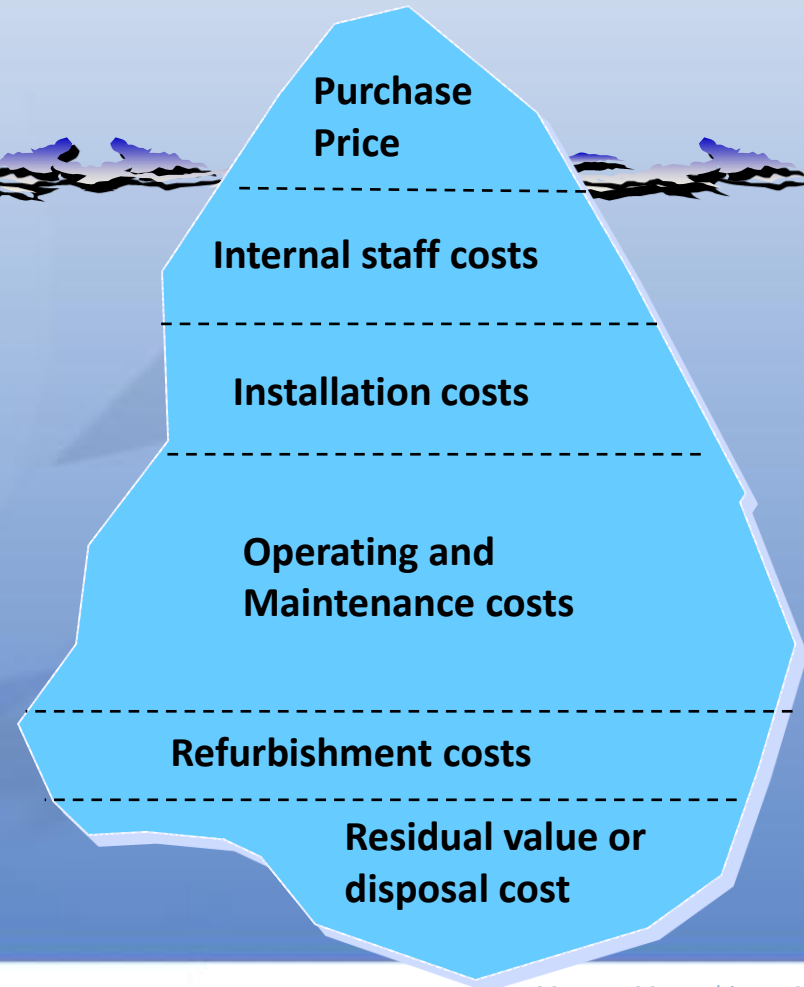


# Costs of Procurement

## 2. OBJECT

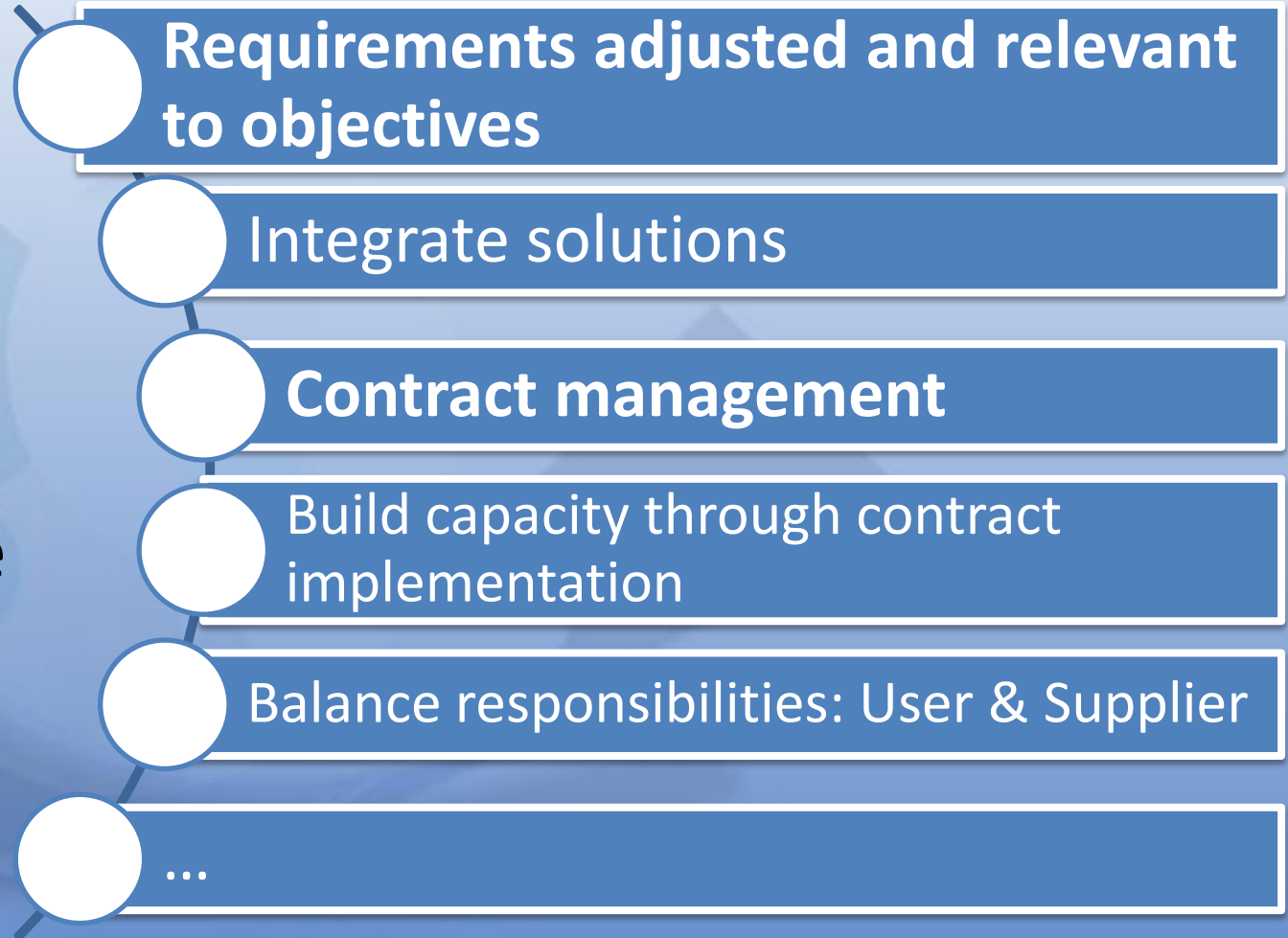


- The parts of the object and its costs from a procurement perspective



# How to save costs in Procurement?

Ensuring  
QUALITY and  
adequate  
SCOPE of the  
Object:



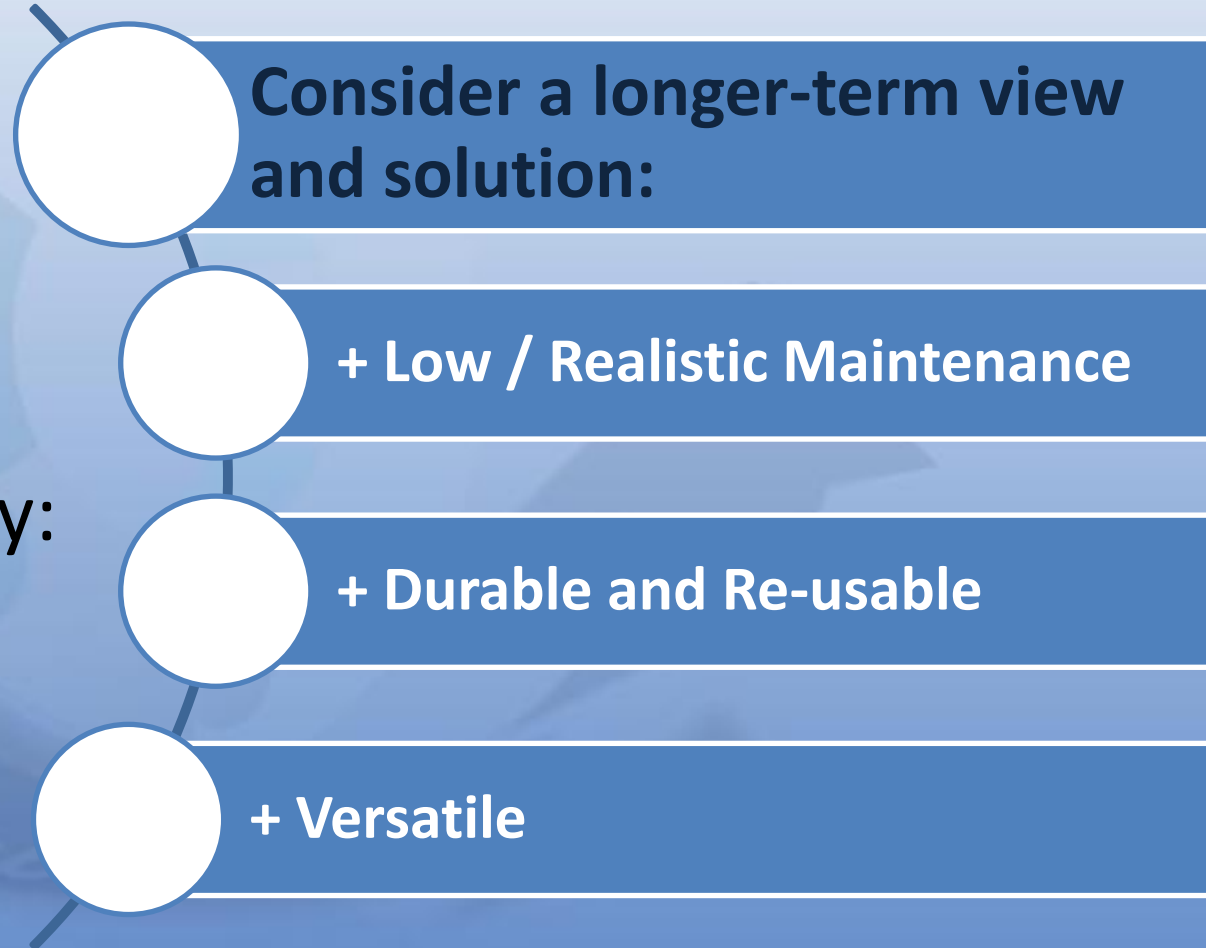
# Costs of Procurement

## 3. Long term / short term considerations



# How to save costs in Procurement?

Through  
considering  
Sustainability:





# Thank You

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