Procuring Electoral Commodities:

IFES’ Support Areas

by

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Overview of Research and Programming Initiatives

Topical Research and Programs
- Elections and violence
- Technology & elections
- Electoral standards

- Field programs and tools (EVER)
- Concept papers (D&G ~ preventing HIV/AIDS)
- Proposals (technology and elections)
- Publications (election disputes)

Publications
- From Power Outages to Paper Trails (technology)
- 2nd edition of Election Dispute Resolution book
- White papers (election standards)
- Survey reports (several a year)

Knowledge Services
- Monitoring and Evaluation
- Periodicals and books
- Speaker series
- Partnerships with academic/research organizations
- Manatt and Hybl Fellowships
• The only comprehensive, independently verified, source of national election information on the Web
• Information on upcoming national-level elections as well as elections going back to 1998
• More than 15,000 visitors each month
IFES’ electoral procurement support

1. Information re electoral suppliers and services
2. Electoral commodity specification expertise
3. Sole procurer; sub-contractor or co-implementer
IFES Buyer’s Guide to Election Suppliers

- 54 companies
- Headquartered in 12 countries
- Selling +140 categories of electoral products and services
IFES’ Buyers Guide
www.ifesbuyersguide.com

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• + $7,000,000 UNDP sub-contracts to IFES

• Ecuador, Tanzania, Gambia, Ivory Coast, Nigeria, Yeman, Pakistan, Afghanistan, Bangladesh.......
Larger-Scale Procurement

- Basket Fund Solution
- Twinning Solution
Twinning Procurement

Challenge: Securing identical item using two separate procurement mechanisms
Successful Twinning Procurement I

Step 1: Identifying commodity and specs
Step 2: Understand donor funding cycle
Step 3. Procurement plan
Step 4. Invitation for bid
Step 5. Evaluating bids
Successful Twinning Procurement II

Lessons:
1. Identical specs & delivery conditions
2. Partners procuring equal numbers
3. Only accepting bids covering 100%
4. Same offer to both twinning partners