



Election-related procurement through PSO's existing LTAs

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Areas covered under current PSO LTAs

- Voting Equipment. LTA with 3 suppliers
 - Ballot Boxes
 - Registration and voting-day kits
 - Voting Booths
- Indelible ink and ink pens (including Invisible Indelible Ink). LTAs with 4 different suppliers
- Related equipment, including IT hardware, peripherals, power supplies, as Generators and Solar Panels, etc. LTAs with several suppliers per category.
- Freight Forwarding services.



Nature of existing LTAs.

- ✓ Agreements involve heavily utilized items and specialized goods.
- ✓ Non Exclusive Agreements with expert suppliers
- ✓ Based on secondary competition between LTA holders.
- ✓ Quality standards included under Agreement
- ✓ Deliveries, if FCA, to one or two consolidated points

Advantage of procurement based on such LTAs.



- Streamlined and quality-assured procurement of complex items and equipment
- Best value for money based on secondary competition.
- Involve expert suppliers
 - ✓ Knowledge
 - ✓ Consolidation
- Continued Contracts and Vendor management.
- Dedicated and regular customer service team
- Problem shooting – partnership
- Reduced bidding periods:
 - ✓ LTA suppliers – relationship
 - ✓ Secondary bidding

Potential disadvantage of procurement based on such LTAs.



- Local supply limited
 - Volume
 - Timelines
 - Expertise
- ...



Requests and GPU's Procurement Process summary

Upon receipt of specific requests from country offices GPU will:

- Provide estimated procurement process timelines until delivery at destination
- Request offers from LTA suppliers or launch ITB/RFP processes as corresponding
- Liaise in the process of clarifications and specifications fine tuning
- Perform evaluation based on best landed cost –including freight quotations to destination
- Firm order with the supplier, after approval from UNDP CO on technical offer and budget check.
- Monitor delivery and related issues, to ensure smooth deliveries, liaising to minimize damage in case of potential delays, logistic issues, etc.

UNDP COs participation and responsibility



- *In order to optimize the process and comply with UNDP Regulations, GPU advocates for:*
 - Specifications to be generic and complete as possible
 - Planning of procurement as essential from start
 - Communication management and prompt reply, i.e. clarifications, etc.
 - Early provision of COA and confirmation of available funds
 - Accuracy of Consignee contact details

PSO's Service Offer Election-related Projects. Added values



- Best value for money –continuously monitored by secondary competition and benchmarking
- Reduced procurement process timelines.
- Reduced pressure for local UNDP CO
- Adaptation and focus on project needs
- Reliable sources and level of Quality of goods sourced.
- Reliable warranty and service as suppliers' performance is monitored through LTA period



New LTAs in pipeline

- Scheduled to be in place by second half 2009
- More comprehensive scope and range of suppliers
- Attention to traditional commodities and technology solutions – sensitive to methodology alternatives
- Capturing feedback from COs
- Quality assurance and cost-effectiveness re-emphasized



Questions and Answers



THANK YOU