Election-related procurement through PSO’s existing LTAs

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Areas covered under current PSO LTAs

- Voting Equipment. LTA with 3 suppliers
  - Ballot Boxes
  - Registration and voting-day kits
  - Voting Booths

- Indelible ink and ink pens (including Invisible Indelible Ink). LTAs with 4 different suppliers

- Related equipment, including IT hardware, peripherals, power supplies, as Generators and Solar Panels, etc. LTAs with several suppliers per category.

- Freight Forwarding services.
Nature of existing LTAs.

- Agreements involve heavily utilized items and specialized goods.
- Non Exclusive Agreements with expert suppliers
- Based on secondary competition between LTA holders.
- Quality standards included under Agreement
- Deliveries, if FCA, to one or two consolidated points
Advantage of procurement based on such LTAs.

- Streamlined and quality-assured procurement of complex items and equipment
- Best value for money based on secondary competition.
- Involve expert suppliers
  - Knowledge
  - Consolidation
- Continued Contracts and Vendor management.
- Dedicated and regular customer service team
- Problem shooting – partnership
- Reduced bidding periods:
  - LTA suppliers – relationship
  - Secondary bidding
Potential disadvantage of procurement based on such LTAs.

- Local supply limited
  - Volume
  - Timelines
  - Expertise

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Requests and GPU’s Procurement Process summary

Upon receipt of specific requests from country offices GPU will:

- Provide estimated procurement process timelines until delivery at destination
- Request offers from LTA suppliers or launch ITB/RFP processes as corresponding
- Liaise in the process of clarifications and specifications fine tuning
- Perform evaluation based on best landed cost – including freight quotations to destination
- Firm order with the supplier, after approval from UNDP CO on technical offer and budget check.
- Monitor delivery and related issues, to ensure smooth deliveries, liaising to minimize damage in case of potential delays, logistic issues, etc.
UNDP COs participation and responsibility

In order to optimize the process and comply with UNDP Regulations, GPU advocates for:

- Specifications to be generic and complete as possible
- Planning of procurement as essential from start
- Communication management and prompt reply, i.e. clarifications, etc.
- Early provision of COA and confirmation of available funds
- Accuracy of Consignee contact details
PSO’s Service Offer Election-related Projects. Added values

- Best value for money – continuously monitored by secondary competition and benchmarking
- Reduced procurement process timelines.
- Reduced pressure for local UNDP CO
- Adaptation and focus on project needs
- Reliable sources and level of Quality of goods sourced.
- Reliable warranty and service as suppliers’ performance is monitored through LTA period
New LTAs in pipeline

- Scheduled to be in place by second half 2009
- More comprehensive scope and range of suppliers
- Attention to traditional commodities and technology solutions – sensitive to methodology alternatives
- Capturing feedback from COs
- Quality assurance and cost-effectiveness re-emphasized
Questions and Answers
THANK YOU